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Are You Ready For The Return Of Mergers & Acquisitions?

Our lead article this month describes the hot and heavy return of company acquisitions and mergers. Many baby-boomer business owners were ready to retire when the pandemic hit. Now that the pandemic has subsided, that desire is becoming paramount again.

Accounting firms need to be prepared to help these companies get their financials in order to maximize their value to prospective buyers.

At Imperial, we help both accounting firms and business owners catch up and clean up financial records. That's our specialty.

Please drop us an email or give us a call if you would like to learn more about how we help.

Hope the start of your summer is going well. If you are in Houston, you know that it isn't just M&A that is getting hot!

All My Best,

Alex



Alexander Brokhin
President & Founder

[Email Imperial](#)



The M&A Market Is Heating Up

After deals dropped dramatically during the pandemic, the mergers and acquisitions (M&A) market is hot once again in the accounting profession, according to Terrence E. Putney, partner, Whitman Transition Advisors LLC, which advises CPA firms on M&A issues.

Economic uncertainty and discomfort with making decisions based on video meetings caused many to put off deal-making during the past two years. However, the market has heated up since late last year, given a more stable economy and strong firm profitability. "It's driving M&A to unprecedented levels," he said.

[Read More](#)



Secrets to Creating an Effective Workflow

Without the clients we serve and a strong supporting team, accounting firms couldn't function. When you think about your firm, there's a good chance your team does an exceptional job day-after-day, but I want to ask you something:

If these individuals left their positions, would someone be able to step into their shoes today and do the same job just as well?

[Learn More](#)



Is It Time To Catch Up & Clean Up Your Accounting?

If you are looking for bookkeeping or other accounting services in Houston, look no further.

Imperial provides a multi-layered approach for all types and sizes of businesses from start-ups to high growth; from small family run to public companies.

[Learn More](#)

My Scariest QuickBooks Clean Up Horror Stories

After hundreds of clean ups, we have seen undeposited funds, uncategorized income, uncategorized expenses, unapplied income and expenses, reconciliation discrepancies, comingling. And the list goes on.

But embezzling \$8M? Yikes!

[Learn More](#)

Why Optimizing Your Tech Stack Is Important

Technology is becoming more and more important for accountants.

It might be hard to focus on optimizing your tech stack, but it can save you money in the long run and make your sales process easier, especially with younger clients.

[Learn More](#)

Accounting System Health Checkup

If you haven't had an independent review of your accounting systems recently, it's time for an Accounting System Health Check. Call today to schedule your checkup.

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"I am extremely proud of the talent behind the firm. I work with an incredible group of professionals and look forward to the continued growth and success of our company. I am humbled by the loyalty and wonderful relationships we have with our clients. Thank you for allowing us to support you."

